



# Investor conference

Tim Fu

February 2008

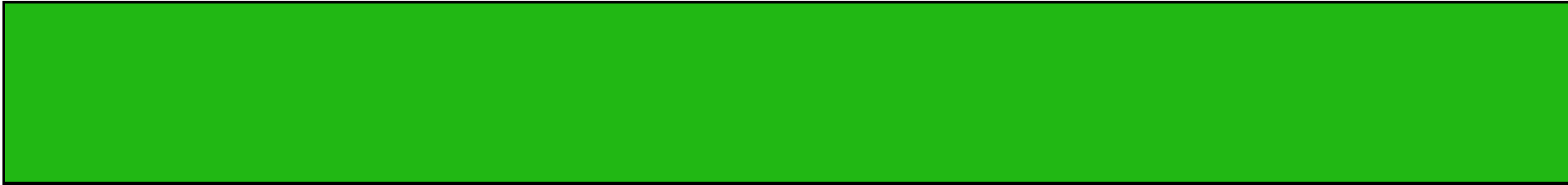
# Safe Harbor Notice

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events in the conference might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

# Agenda

- **Company Overview**
- **Financial Highlights & Company Updates**
- **Q&A**



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# Company Overview

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# PCT Group (TAIDEX:6270)

**Founded** : October 20, 1992

**IPO Date** : September 17, 2003

**Headquarters** : Taipei, Taiwan

**Group Employees** : 453 (as of Jan. 2008)

**Markets** : Digital Consumer / Networking /  
Wireless Communications / Internet Computing

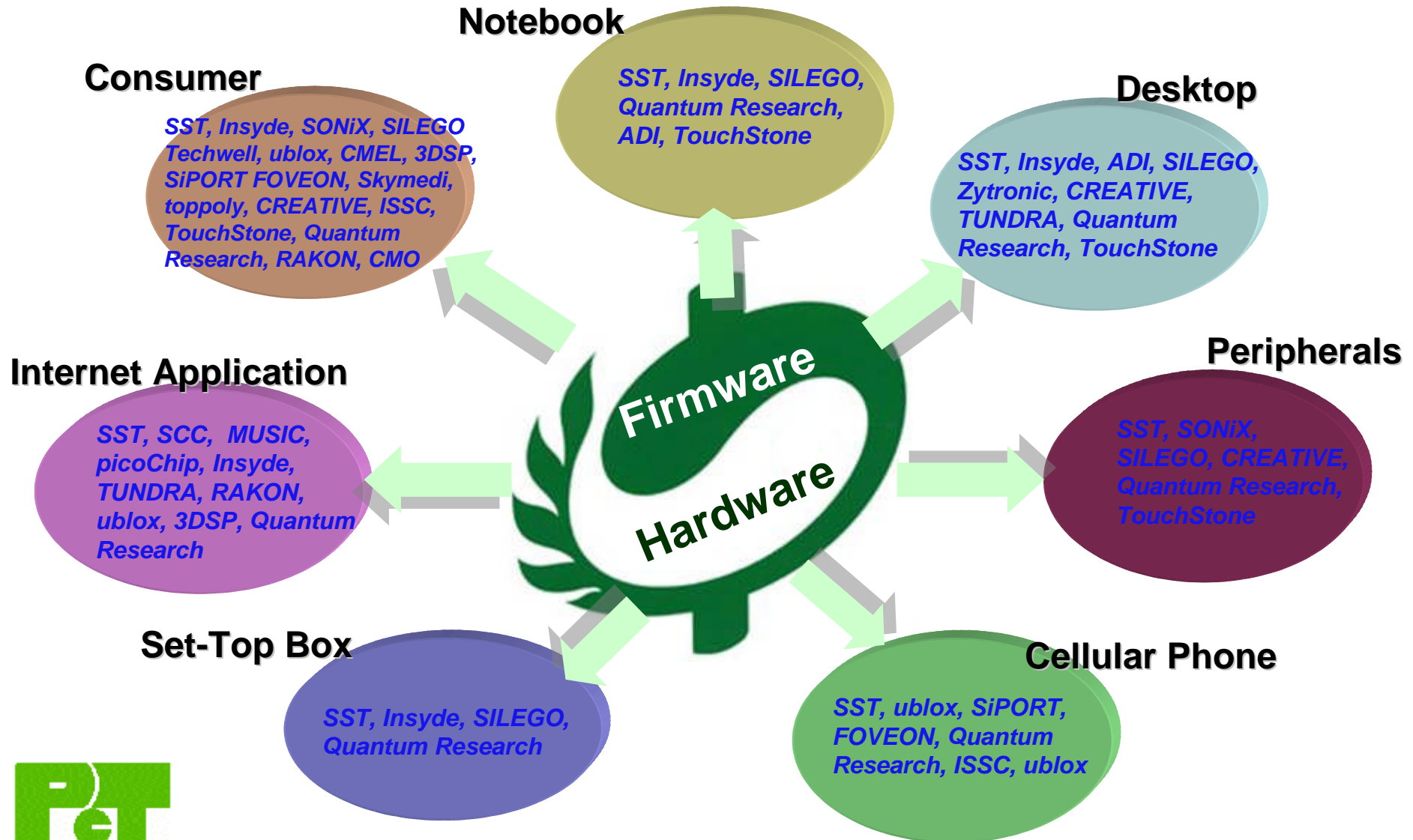
**Annual Sales** : Year 2004 - \$237 million  
Year 2005 - \$249 million  
Year 2006 - \$280 million  
Year 2007 - \$286 million

**Business Model** : Components Distributor

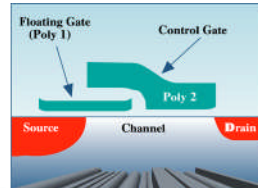
# Group Partners



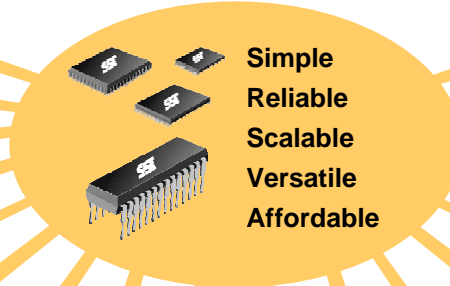
# Total solution of Firmware/Hardware



# Major Product Line-SST



## SuperFlash®



Simple  
Reliable  
Scalable  
Versatile  
Affordable



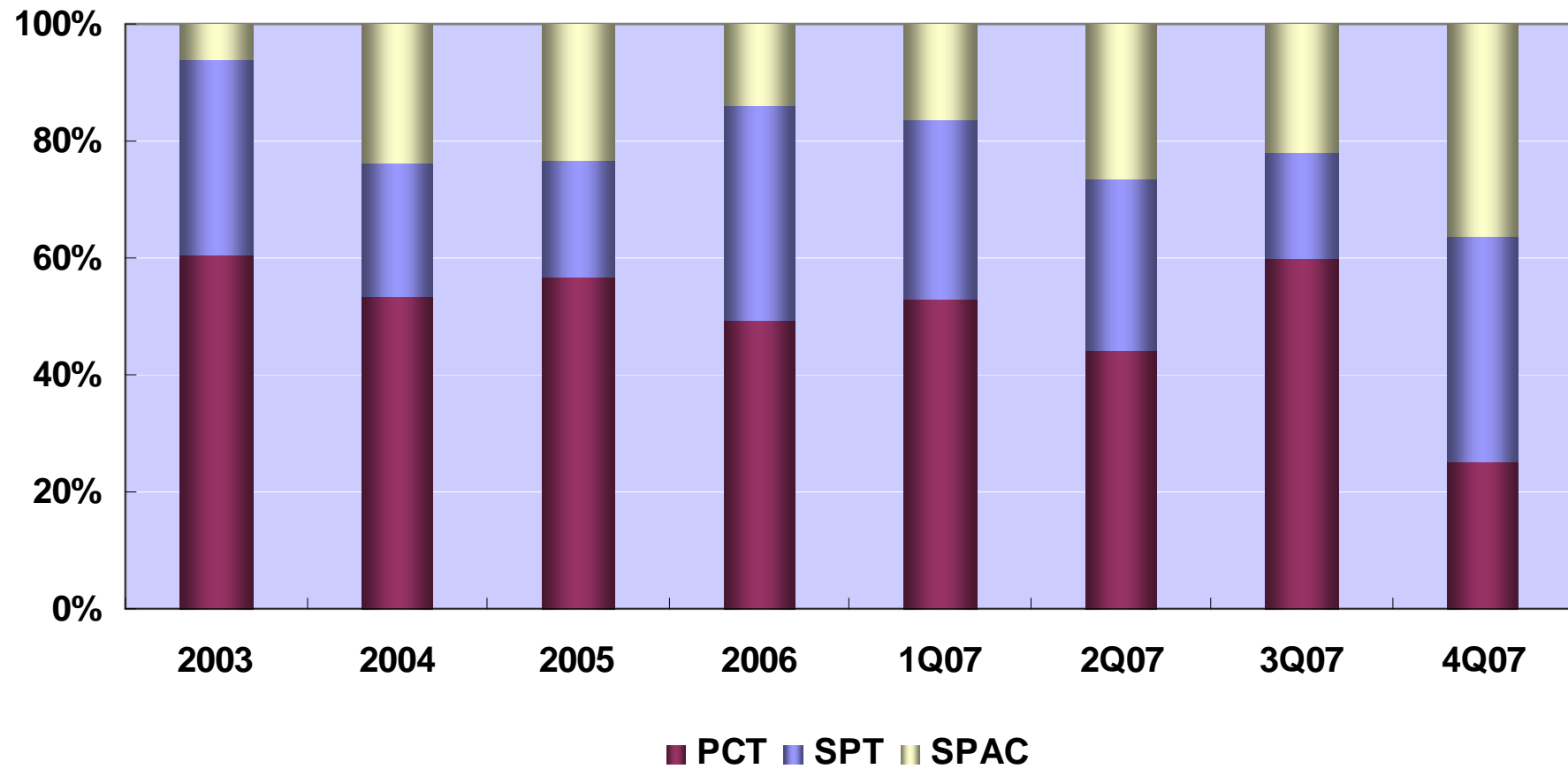


# PCT Business Model

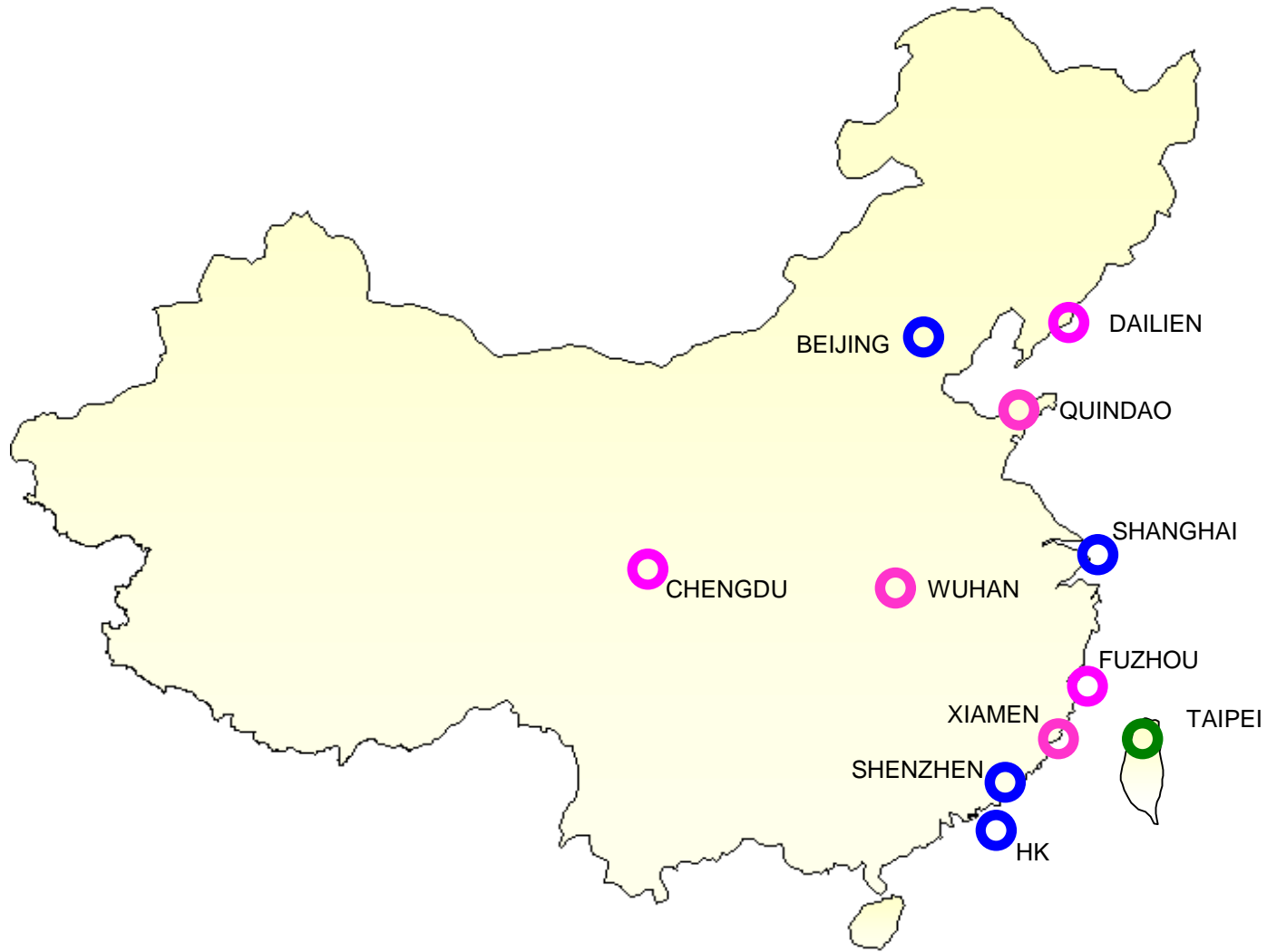


\*SPAC and SPT, the 100% owned subsidiary of PCT

# Profit Contribution



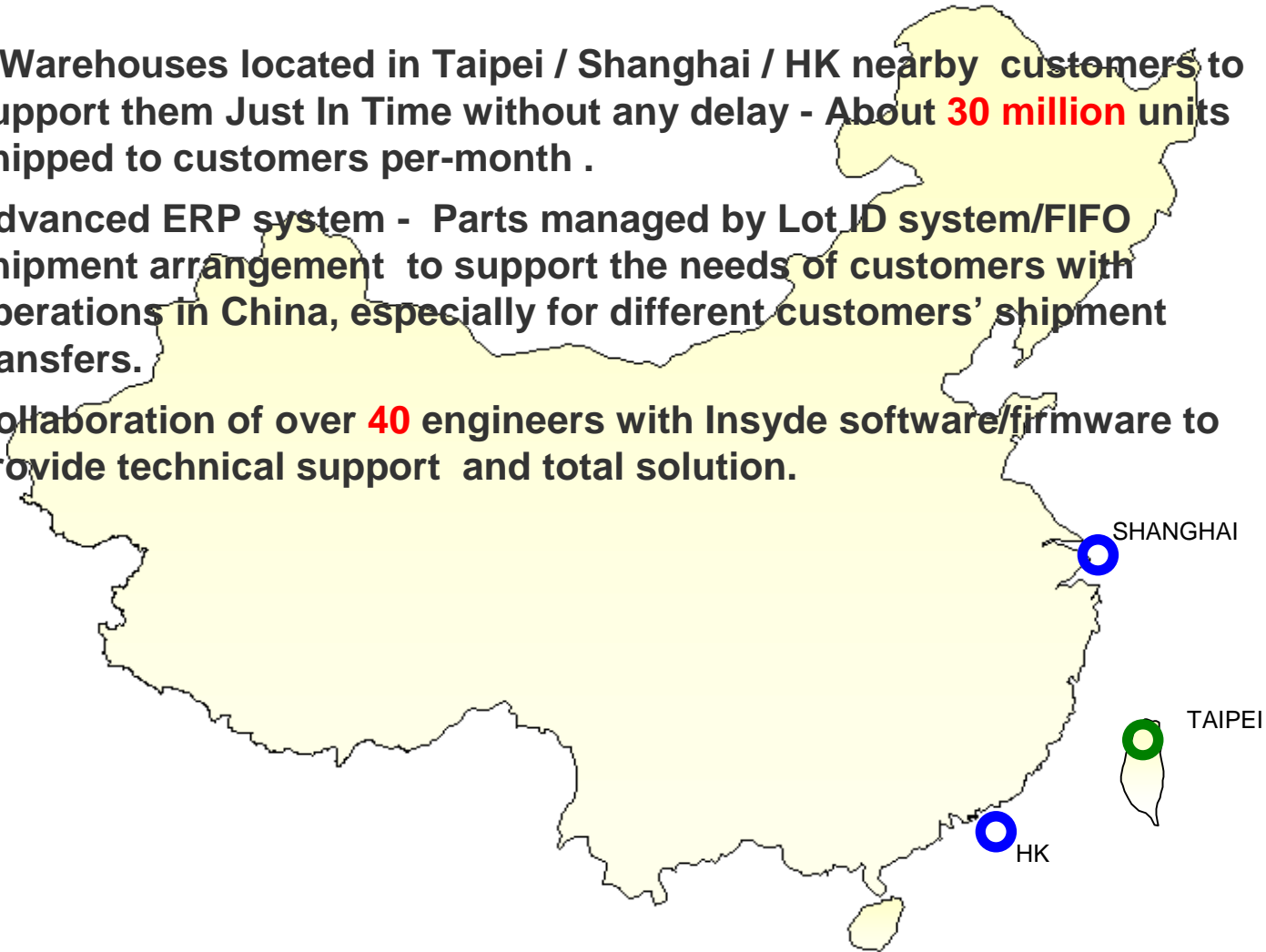
# Office Locations



○ Singapore

# Great China Logistics

- **7** Warehouses located in Taipei / Shanghai / HK nearby customers to support them Just In Time without any delay - About **30 million** units shipped to customers per-month .
- Advanced ERP system - Parts managed by Lot ID system/FIFO shipment arrangement to support the needs of customers with operations in China, especially for different customers' shipment transfers.
- Collaboration of over **40** engineers with Insyde software/firmware to provide technical support and total solution.





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# Financial Highlights & Company Updates

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# 4Q07 Result Highlights

(In NT\$ millions)	4Q07	3Q07	4Q06
Net Sales	1,488	1,590	1,313
Net Income	51	107	71
EPS(NT\$)	0.58	1.22	1.04
Total Assets	3,452	3,564	2,594
Total Liabilities	1,104	1,251	959
Total Shareholders' Equity	2,348	2,313	1,635
ROE(%)*	8.69	20.96	17.84

\*Annualized ROE for the quarter based on average equity attributable to shareholders of the parent

# Income Statements

(In NT\$ millions)	4Q07	3Q07	4Q06	QoQ	YoY
Net Sales	1,488	1,590	1,313	-6.42%	13.33%
COGS	1,390	1,467	1,230	-5.25%	13.01%
Gross Profit	98	123	83	-20.33%	18.07%
<i>Gross Margin</i>	6.59%	7.74%	6.32%		
Operating Expense	53	55	55	-3.64%	-3.64%
Operating Income	45	68	28	-33.82%	60.71%
<i>Operating Margin</i>	3.02%	4.28%	2.13%		
Non-operating Income/(Expense)	43	56	49	-23.21%	-12.24%
Income before Tax	88	124	77	-29.03%	14.29%
Net Income	51	107	71	-52.34%	-28.17%
<i>Net Margin</i>	3.43%	6.73%	5.41%		
EPS(NT\$)	0.58	1.22	1.04		

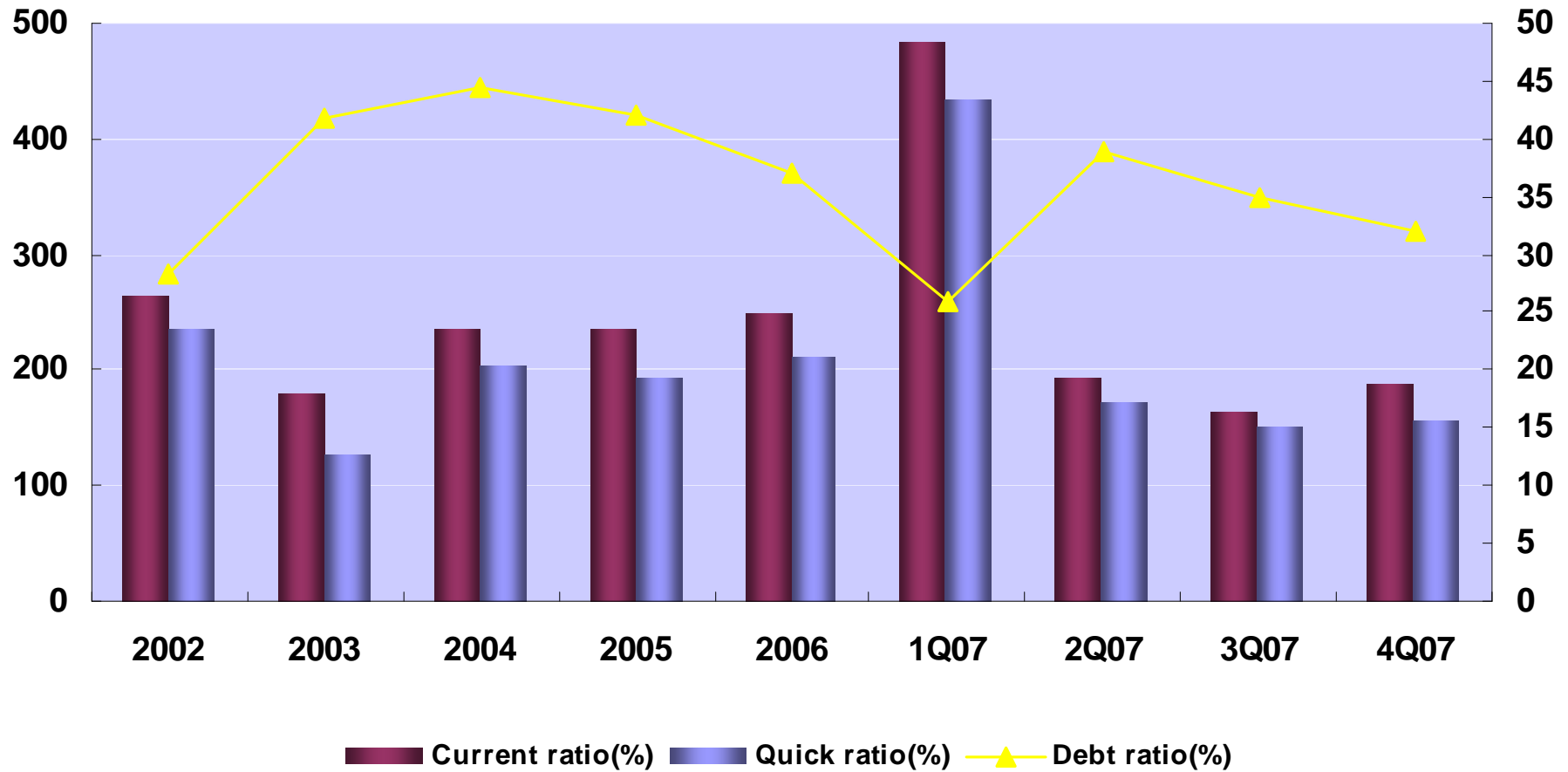
\*2007 EPS NT\$3.90

# Balance Sheets

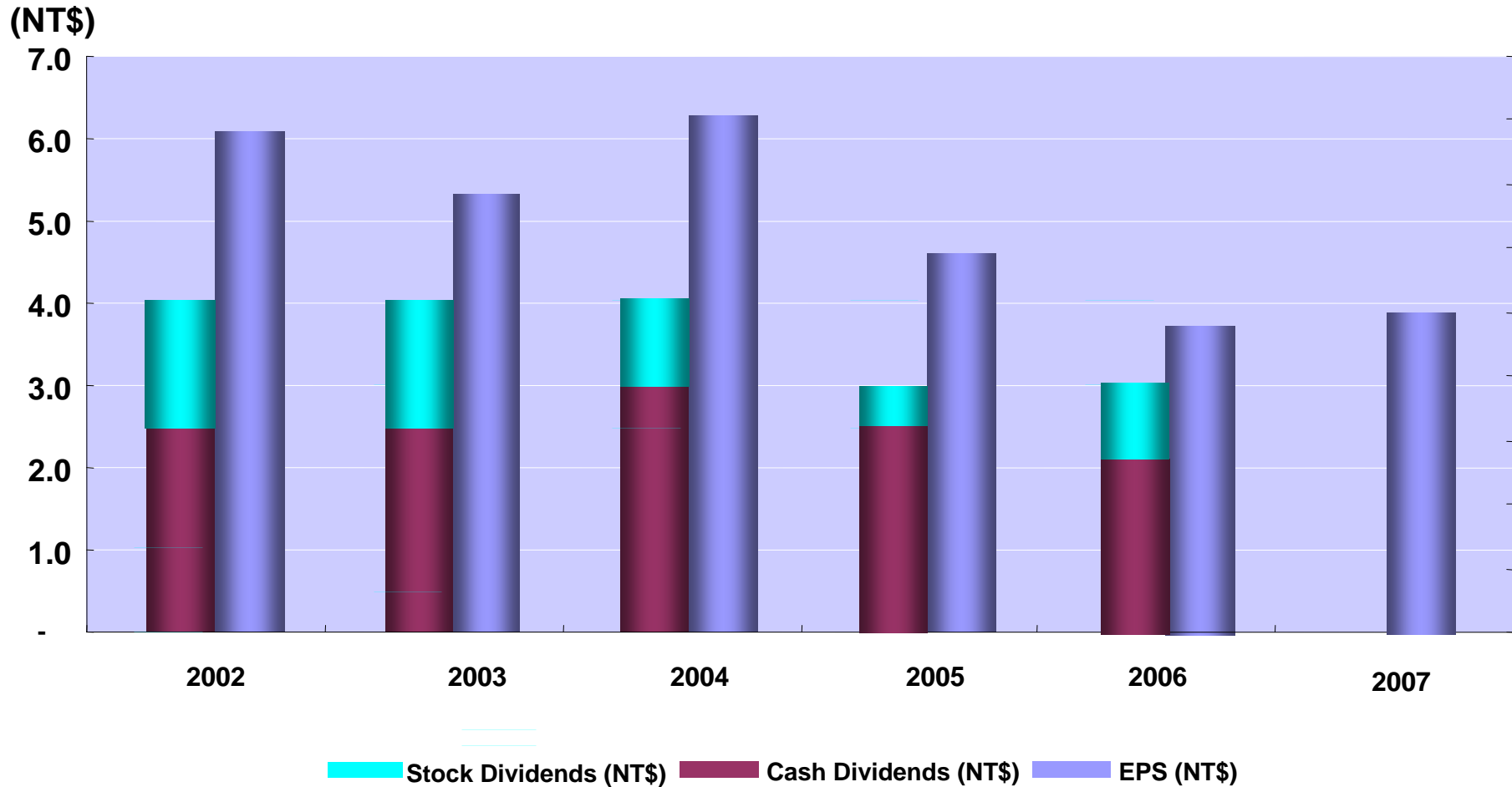
Selected Item from Balance Sheets  (in NT\$ millions)	4Q07		3Q07		4Q06	
	Amount	%	Amount	%	Amount	%
Current Assets	1,803	52.72%	1,949	54.69%	1,312	50.58%
Long-Term Investment	1,442	42.95%	1,502	42.14%	1,161	44.76%
Net PP&E and other assets	112	3.33%	113	3.17%	121	4.66%
<b><u>Total Assets</u></b>	<b>3,357</b>	<b>100.00%</b>	<b>3,564</b>	<b>100.00%</b>	<b>2,594</b>	<b>100.00%</b>
Current Liabilities	998	29.74%	1,194	33.50%	818	31.53%
Long-Term Liabilities	0	0%	46	1.29%	130	5.01%
Other Liabilities	10	0.3%	11	0.31%	11	0.42%
<b><u>Total Liabilities</u></b>	<b>1,009</b>	<b>30.04%</b>	<b>1,251</b>	<b>35.10%</b>	<b>959</b>	<b>36.97%</b>
<b><u>Total Shareholders' Equity</u></b>	<b>2,348</b>	<b>69.962%</b>	<b>2,313</b>	<b>45.94%</b>	<b>1,635</b>	<b>63.03%</b>



# Solvency Ratios



# Year-end Results



# PCT Strengths

- **Strong management team to support global customers in greater China Market.**
- **Collaboration of over 40 engineers with Insyde software/firmware to provide technical support and total solution.**
- **Comprehensive credit control of A/R management and risk control for inventories.**
- **The sequential and growing profit with high dividend yields.**